

# Red Hat Launches Red Hat Cloud for Government to Help Agencies Build Strategies to Address Cloud Challenges

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*Government-specific services designed to help agencies deploy clouds more efficiently through open source technology*

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced the launch of Red Hat Cloud for Government, a consulting platform that helps government agencies at all levels easily deliver a secure cloud strategy and infrastructure. The solution includes a set of processes and tools that help agencies easily manage and run cloud services through their own datacenters, in the process helping them meet modernization goals and "cloud first" requirements.

Red Hat Cloud for Government helps agencies that are facing serious budget challenges, security concerns, and more complex operations to deploy clouds more efficiently and cost-effectively. As part of its government offerings, Red Hat's consultative services will provide agencies with hands-on, risk-free assessments from Red Hat's government IT experts, while access to a variety of cloud service providers will provide agencies with options to better manage technology costs.

Red Hat's mentoring approach is informed by its years of experience and understanding of what it means to offer a safe, standardized, and fully-compliant cloud infrastructure. Via Red Hat Cloud for Government, Red Hat will work with government agencies to standardize and automate infrastructure that is already in place, and then identify opportunities to simplify service delivery with Infrastructure-as-a-Service (IaaS) based on Red Hat Enterprise Linux OpenStack Platform and Platform-as-a-Service (PaaS) tools based on the award-winning OpenShift by Red Hat. The Red Hat Cloud for Government team will then look for opportunities to combine those tools with FedRAMP-compliant public clouds from partners such as Amazon Web Services, Autonomic Resources, and Dell<sup>1</sup>, offering a seamless, easily managed infrastructure.

Red Hat Cloud for Government follows Red Hat's commitment to security standards and regulations, enabling agencies to comply with several regulatory standards, including:

Center for Internet Security (CIS) Level 1

Common Criteria Certification

Defense Information Assurance Risk Management Framework (DIARMF)

Federal Information Processing Standards 140-2 encryption (FIPS 140-2 encryption)

Federal Information Security Management Act (FISMA)

FedRAMP

Health Information Technology for Economic and Clinical Health (HITECH Security and Privacy)

Health Insurance Portability and Accountability Act (HIPAA)

Payment Card Industry Data Security Standard (PCI-DSS)

## Supporting Quotes

*Paul Smith, general manager and vice president, Public Sector, Red Hat*

"The Red Hat Cloud for Government program can help agencies save time and money, become more agile, and above all, make it easier to take advantage of the powerful open source and cloud forces that are changing the industry. Budget-strapped agencies want to know how to effectively implement new technologies like IaaS and PaaS, and use third-party cloud providers without making things too expensive or too complicated. Red Hat Cloud for Government consultants provide the tools for success as these agencies look to leverage the benefits and capabilities of the cloud."

*Jim Propps, director of enterprise platform sales, DLT Solutions*

"As one of Red Hat's largest government resellers and a recent Red Hat Cloud Partner of the Year awardee, DLT Solutions is proud to be a leader in supporting Red Hat Cloud for Government and deliver the tools and solutions government customers need as they move to the cloud. A lot of the innovation in cloud is being driven by open source, making Red Hat Cloud for Government a compelling offering for government agencies at all levels."

## Additional Resources

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#### About Red Hat, Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

#### Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

*Red Hat is a trademark of Red Hat, Inc., registered in the U.S. and other countries.*

<sup>1</sup> Dell Cloud for U.S. Government is pending FedRAMP certification.

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